



VISIONSHARK FUELS

VISIONSHARK CONSULTING LLC | COUNTERPARTY ONBOARDING

SUPPLIER / TITLE HOLDER / BROKERAGE ONBOARDING APPLICATION

For petroleum product offers submitted to Visionshark Fuels

ENGAGEMENT POLICY. Visionshark Fuels conducts counterparty engagement through a controlled corporate onboarding process. We move petroleum products on a recurring month-to-month basis and prioritize established relationships with qualified, verified and onboarded trade desks, title holders and duly authorized representatives. If a party is not already an approved counterparty, this application and all applicable supporting documents must be completed before Visionshark Fuels is expected to engage substantively, introduce a client, or exchange protected transaction information. This process is intended to establish the identity, authority, operational capability and communication chain of each party presenting product.

1. APPLICANT / PRESENTING PARTY

LEGAL COMPANY NAME		TRADE / DBA NAME
COUNTRY / STATE OF FORMATION	REGISTRATION NUMBER	WEBSITE
REGISTERED BUSINESS ADDRESS		
CORPORATE EMAIL DOMAIN		BUSINESS TELEPHONE
☐ Direct title holder / seller	☐ Official seller mandate	
☐ Brokerage / intermediary	☐ Trade desk	
☐ Other: _____		

2. AUTHORIZED REPRESENTATIVE

FULL LEGAL NAME		TITLE / POSITION
CORPORATE EMAIL		DIRECT TELEPHONE
RELATIONSHIP TO TITLE HOLDER / SELLER		
YEARS IN PETROLEUM / COMMODITIES	YEARS WORKING WITH THIS TITLE HOLDER	



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TITLE HOLDER / SELLER VERIFICATION

Complete for each product source being presented

3. ACTUAL TITLE HOLDER / SELLER

LEGAL COMPANY NAME OF TITLE HOLDER / SELLER

JURISDICTION OF FORMATION

REGISTRATION NUMBER

REGISTERED ADDRESS

WEBSITE

CORPORATE EMAIL DOMAIN

AUTHORIZED PRINCIPAL / SIGNATORY

TITLE

PRINCIPAL CORPORATE EMAIL

PRINCIPAL TELEPHONE

PETROLEUM / TRADING LICENSE OR PERMIT NO. (IF APPLICABLE)

ISSUING AUTHORITY

4. AUTHORITY & REPRESENTATION

- ☐ Title holder / seller CIS attached
- ☐ Corporate registration / registry document attached
- ☐ Authorized signatory evidence attached
- ☐ Petroleum / trading license attached, if applicable
- ☐ Official mandate / authorization letter attached, if applicant is not the title holder

MANDATE / AUTHORIZATION DATE

EXPIRATION DATE

ISSUING TITLE HOLDER

SCOPE OF REPRESENTATION / AUTHORITY

Required authority standard: If the applicant is a brokerage, intermediary or third-party representative, Visionshark Fuels requires a current written authorization or mandate issued by the actual title holder/seller identifying the representative and defining the scope of authority.



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PRODUCT OFFER INFORMATION

Use this section for the product being submitted for review

5. PRODUCT DETAILS

PRODUCT / GRADE / SPECIFICATION		QUANTITY / MONTHLY VOLUME
ORIGIN (IF APPLICABLE)	CURRENT PRODUCT LOCATION / PORT	
DELIVERY / LOADING PORT(S)		INCOTERM
PRICE BASIS / INDEX	PRICE / DIFFERENTIAL (IF DISCLOSABLE)	
AVAILABILITY / LAYCAN WINDOW	CONTRACT TERM / FREQUENCY	
TERMINAL / STORAGE OPERATOR (IF DISCLOSABLE)		

6. PREVIOUS PERFORMANCE REFERENCE

Provide basic information for a prior petroleum transaction completed under the title holder/seller's company name. Confidential buyer identities, banking information, pricing and contracts are not requested at this stage.

DATE	PORT NAME	
PRODUCT / CARGO		VOLUME
☐ Tank-to-Tank	☐ Tank-to-Vessel	
☐ Vessel-to-Tank	☐ Ship-to-Ship	
☐ CIF delivery	☐ Other: _____	
VESSEL IMO (IF APPLICABLE / AVAILABLE)	TERMINAL / STORAGE OPERATOR (IF DISCLOSABLE)	



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TRANSACTION PROCEDURES

Seller / title holder proposed procedure and execution requirements

7. PROPOSED TRANSACTION PROCEDURE

Please provide the seller/title holder's complete proposed procedure in chronological order. Attach the official procedure on company letterhead when available.

STEP 1

STEP 2

STEP 3

STEP 4

STEP 5

STEP 6

STEP 7

STEP 8

8. PROCEDURE REQUIREMENTS & COMMERCIAL CONDITIONS

PAYMENT METHOD / INSTRUMENT	PAYMENT TIMING
INSPECTION / Q&Q; METHOD	INSPECTION COMPANY (IF APPLICABLE)
POP / PRODUCT DOCUMENTS PROVIDED AND AT WHAT STAGE	
BUYER DOCUMENTS REQUESTED AND AT WHAT STAGE	
TANK / TERMINAL / VESSEL ACCESS OR VERIFICATION PROCESS	
DEPOSITS, FEES, GUARANTEES OR UPFRONT PAYMENTS REQUIRED? IF YES, EXPLAIN	
ADDITIONAL PROCEDURE NOTES / CONDITIONS	

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CLIENT INFORMATION & DOCUMENT RELEASE POLICY

Authority verification required before protected buyer information is released

9. BROKERAGE ACCESS TO VISIONSHARK CLIENT DOCUMENTS

VISIONSHARK FUELS CLIENT DOCUMENT POLICY. Visionshark Fuels and its clients do not submit or release confidential client documents to brokerage firms, intermediaries or third-party representatives merely because they are presenting an offer. This includes, as applicable, buyer CIS, corporate registration documents, banking information, proof of funds, tank documentation, TSA/TSR information, passport or identity documents, and other non-public commercial or compliance records.

Where a brokerage firm or representative requests, receives or collects documents on behalf of a seller/title holder, the brokerage must first provide a current legal authorization, mandate or representative letter issued by the actual title holder/seller. The document must identify the brokerage or representative, confirm that the title holder has officially appointed that party, and expressly establish that the representative is authorized to receive and collect the relevant counterparty information for the proposed transaction.

Until that authority has been satisfactorily verified, protected client documents will be exchanged only through the verified title holder, its verified corporate channel, or another party whose authority has been independently confirmed. Submission of an onboarding application alone does not create a right to receive client documentation. Visionshark Fuels may also require confidentiality, non-circumvention, compliance review or direct principal confirmation before any protected information is released.

10. REPRESENTATIVE DOCUMENT-COLLECTION AUTHORITY

- Official title-holder authorization / mandate attached
- Authorization specifically permits this representative to collect counterparty documents
- Authorization identifies the title holder and representative by legal name
- Authorization is signed by an authorized title-holder principal
- Authorization is current and applicable to the product / transaction being presented

AUTHORIZED DOCUMENTS / INFORMATION REPRESENTATIVE MAY COLLECT

LIMITATIONS ON AUTHORITY (IF ANY)



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CERTIFICATION & INTERNAL REVIEW

Counterparty qualification prior to substantive engagement

11. APPLICANT CERTIFICATION

I certify that the information and supporting documents submitted with this application are true, current and complete to the best of my knowledge. I am authorized to provide this information on behalf of the applicant. If I am acting for a seller/title holder, I certify that my claimed authority is accurately described and supported by the attached documentation. I understand that Visionshark Fuels may independently verify corporate standing, authority, transaction history, procedures and documentation; may request additional information; and may decline or discontinue engagement where identity, authority, documentation, product control or transaction capability cannot be satisfactorily confirmed. Completion of this form does not constitute acceptance, an obligation to disclose client information, or a commitment to transact.

AUTHORIZED REPRESENTATIVE NAME	TITLE
COMPANY	CORPORATE EMAIL
SIGNATURE	DATE

12. VISIONSHARK FUELS INTERNAL REVIEW

COUNTERPARTY STATUS	REVIEWED BY	DATE

☐ Approved / onboarded

☐ Pending additional verification

☐ Declined / insufficient verification

COMPLIANCE / AUTHORITY / PROCEDURE NOTES

SUBMISSION

Corporate email: headquartersfueldivision@visionshark.biz
Website: www.visionshark.biz

Return this completed application with all applicable supporting documents through official corporate channels.



Proprietary to Visionshark Fuels / Visionshark Consulting LLC. Intended solely for counterparty onboarding, verification and transaction review.